

## **Derek Pershing**

Board Certified Commercial Real Estate Law Farm and Ranch Real Estate Law Residential Real Estate Law Texas Board of Legal Specialization

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October 31, 2024

John M. Nolan Chair, Member Selection Committee c/o American College of Real Estate Lawyers 220 N Market Street, Suite 100 Frederick, MD 21701

Dear Mr. Nolan:

It is with great pleasure that I second the nomination of Marni Zarin for membership in the American College of Real Estate Lawyers made by Jim Gosdin. I have known Marni for over three years, working with her on several occasions, particularly when she represented First American opposite our client on a difficult transaction. She was instrumental in resolving complex title underwriting issues and made the transaction a success. Her expertise and professionalism in these challenging situations left a strong impression, demonstrating her thorough understanding of real estate law and commitment to achieving fair, efficient outcomes. Additionally, I had the opportunity to attend a CLE presentation she organized for approximately twenty young attorneys in my office, where she shared invaluable insights and practical knowledge. Marni's dedication to educating and mentoring emerging legal professionals speaks to her commitment to ACREL's "giveback" requirements. Her willingness to share her expertise generously and support the professional growth of others highlights her suitability for ACREL's recognition.

I have received and reviewed the Proposal for Membership previously submitted by Greg Erwin with respect to her prior application and certify that Marni Zarin satisfies the criteria for selection to the College as set forth in Section 4 of the Guidelines for Regular Member Selection. In my opinion and to my knowledge, the Nominee satisfies ACREL's Statement of Professionalism and exemplifies the standards of professional integrity and civility as provided in the Guidelines. I am not (a) in the same firm, business entity, faculty or other organization as the Nominee, (b) related by birth or marriage to the Nominee, or (c) a current Governor or member of the Member Selection Committee of the College. Except as disclosed below, neither the nominee nor his/her employer regularly employs or retains me or my law firm or employer, and my business relationship, if any, with the nominee is as follows: N/A

Sincerely,

Derek Pershing